

BALMER  
LAWRIE

ONLINE

MONTHLY

BULLETIN

BLOOM

EDITORIAL

BLOOM turns 8!



Balmer Lawrie Online Monthly Bulletin [BLOOM] turns eight; the first issue of BLOOM was published on 15<sup>th</sup> August, 2011! When we started BLOOM, the objective was to disseminate information without any fetters, imbibe the spirit of collaboration and togetherness and get connected with a sense of 'Oneness' & 'Openness'. BLOOM aimed at reaching out to all Balmer Lawriens and update them with news and happenings of our diverse businesses and JVs. Today, I feel very proud to state that BLOOM was published every month since its inception and never have we skipped an issue. I'll take this opportunity to thank our Leaders for their valued guidance and all of you who have sent us feedback and contributions. However, I extend my special gratitude to the Regional HR Teams for their continuous support to bring us news across locations, without which we wouldn't have been able to achieve our goal. It'll be interesting for our new readers to know that the two Os in BLOOM, overlapping each other emphasizes the need for our Online connectedness towards greater communication. While the double "O" merged together symbolises and reinforces the spirit of collaboration and togetherness on one hand, it conveys a sense of continuity and dynamism on the other. BLOOM shall continue to bring you achievements and significant happenings of the businesses, best practices and all events relevant to Balmer Lawriens, every month.

The first quarter results as per the accounts adopted for the quarter ending 30<sup>th</sup> June 2019 were announced on 13<sup>th</sup> August 2019. The results were approved by the Board in its Meeting held at New Delhi on the same day. The net total income for the first quarter stood at Rs. 440.82 crore. While the Profit before Tax (PBT) was Rs. 45.11 crore for the quarter ended 30<sup>th</sup> June 2019, the net profit (PAT) during the quarter was Rs. 28.09 crore.

We celebrated the 73<sup>rd</sup> Indian Independence Day on 15<sup>th</sup> August 2019 and it is customary to bring you highlights of Hon'ble Prime Minister, Shri Narendra Modi's speech on the occasion. Addressing the nation, Hon'ble PM extended his greetings for the festival of Raksha Bandhan and expressed his solidarity for the flood victims in various parts of the country. In his speech, he talked about the key problems facing the nation and how India could remove all obstacles to reach Rs 5-trillion economy mark in the next five years. He spoke about Article 370 (One Nation, One Constitution spirit), water conservation, population explosion and development. A total of Rs 100 lakh crore would be allotted for new infrastructure in the country. He listed the steps taken for welfare. The Ministry for Jal Shakti was formed and he announced the launch of the new Jal Jeevan Mission to provide potable water. Hon'ble PM spoke about creating 100 tourist destinations in the country. "Let us pledge to visit at least 15 tourist destinations before 2022," he said. He mentioned that the country is looking forward to ease of doing business. However, he said that the ultimate aim was 'Ease of Living'. Every effort was being made to remove corruption and black money, the menaces that had ruined India for more than 70 years. PM urged all to accord priority to local products for a better tomorrow and called upon citizens to abandon the use of single use plastic.

On the occasion of BLOOM turning eight, it has been decided to publish the Hindi issue of BLOOM along with the English issue every month, starting August 2019. I would like to thank the Official Language department at the Corporate Office for their support in this endeavor. Please send us your suggestions, feedback and contributions at [mukhopadhyay.mohar@balmerlawrie.com](mailto:mukhopadhyay.mohar@balmerlawrie.com).

Happy Reading!

Mohar





flights.balmerlawrietravel.com/air/view/CCU-BOM/2019-08-17/2019-08-20/1ADT/CC-Y7tab\_id=tab\_id\_6&currencyCode=INR

**FlyLikeKing** बामर लॉरी एण्ड कं. लिमिटेड  
(A Government of India Enterprise)  
**Balmer Lawrie & Co. Ltd.**  
(A Government of India Enterprise)

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Kolkata CCU - Mumbai BOM  
Class: Economy Travellers: 1 Adult Dates: 17 Aug 2019 - 20 Aug 2019

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All Flights	INR 7074	INR 8,376	INR 8,109	INR 7,076	Group Flight	INR 9,180
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Kolkata - Mumbai 17 Aug 2019				Mumbai - Kolkata 20 Aug 2019			
Airline	Departs	Arrives	Price	Airline	Departs	Arrives	Price
Spice Jet SG-488	07:55 CCU	Non-Stop 2h 45m	10:40 BOM INR 3,579	Goair G8-511	23:10 BOM	Non-Stop 2h 45m 15 KG	01:55 CCU INR 3,495
Spice Jet SG-488	07:55 CCU	Non-Stop 2h 45m	10:40 BOM INR 3,579	Spice Jet SG-490	00:35 BOM	Non-Stop 2h 40m	03:15 CCU INR 3,497

Total Amount INR 7,074 **Book**



Balmer Lawrie, a market leader in Corporate Travel Management unveiled the new avatar of its online travel portal ([www.balmerlawrietravel.com](http://www.balmerlawrietravel.com)). The portal, now known as FlyLikeKing.com, was launched by Mr. Prabal Basu, C&MD in the presence of all Directors, CIO and Senior Executives of the Company on 15<sup>th</sup> July 2019 at Kolkata. FlyLikeKing.com is easy to use and is available in Hindi, English and would be available soon in other regional languages like Bengali, Oriya, Assamese, Tamil and Gujarati.

There would be Zero Convenience Charges on Credit Card bookings and Zero Processing Charges for a limited period for booking tickets on the portal. Also, loyalty points would be provided for LTC tickets. Launching of FlyLikeKing.com is part of the Company's endeavour to rebrand its services and products with changing times and customer preferences. [www.FlyLikeKing.com](http://www.FlyLikeKing.com) has a modern look and feel with new customer friendly features.





Mr. D Sothi Selvam, Director [Manufacturing Businesses] and Mr. S S Khuntia, Director [Finance], along with Head [Technical] and AVP [ROFS] visited the Oily sludge processing plant of SBU: Refinery and Oil Field Services (ROFS) in Dikom area of Oil India Limited (OIL) in Assam on 21<sup>st</sup> July 2019. During their visit, Director [Manufacturing Businesses] and Director [Finance] met the working team and planted trees. The plant, where ROFS is working since 2014, is located in a lush green area in upper Assam and surrounded by tea gardens.

Later, on 22<sup>nd</sup> July 2019, a meeting was held with the Resident Chief Executive of OIL and his team in Duliajan, Assam for a long-term business association between OIL and Balmer Lawrie.



On 22<sup>nd</sup> July 2019, Mr. D Sothi Selvam, Director [Manufacturing Businesses] and Mr. S S Khuntia, Director [Finance] visited the IOCL Digboi Refinery, the first refinery of India, where SBU: ROFS is successfully providing its services for oily sludge processing since the year 2012.

*D [MB], D [F], Head [Technical] and AVP [ROFS] along with IOCL officials in the area where first crude was processed way back in 1890. Photo courtesy: IOCL Digboi Refinery; clicking of photographs inside the refinery is prohibited.*





SBU: Greases & Lubricants (G&L) received the Best Lubricants Supplier Award from Tata Motors Ltd., Spare Parts Division for the year 2018-19. The award was received by Mr. M C Gupta, AVP [Marketing] and Mr. M R Chitre, Chief Manager [Contracts & Processing Business], on behalf of the company. Congratulations to Team G&L!



Balmer Lawrie won awards in two categories during the SCOPE Corporate Communications Excellence Awards-2019 - The 'Collect Stories' campaign by brand Vacations Exotica (VE) under the category 'Effective use of Digital Media' and 'The Making of Next'- the History Book penned down during the completion of 150 years of the organization under the 'Special Brand Building Publication' category. The awards were given away by Dr. B P Singh, former governor of Sikkim during the Corporate Communications Summit organized by SCOPE on 1<sup>st</sup> and 2<sup>nd</sup> August at New Delhi. Mr. A Ratna Sekhar, Director [HR & CA] along with Corporate Communications and VE team members received the awards on behalf of the company.





Town Hall Meetings in Hyderabad and Bengaluru were organised on 31<sup>st</sup> July and 1<sup>st</sup> August 2019 respectively. A key employee engagement initiative, every year Town Hall Meetings are organised across locations pan India, during which C&MD and the whole time Directors of the Company addresses all Executives and Officers. This initiative provides a platform for the employees to interact with C&MD and Directors and give suggestions. In the month of May 2019 Town Hall Meetings were held in Kolkata, Chennai, Delhi, Mumbai and Silvassa.



The Regional HR Dept., East in association with Institute of Neurosciences, Kolkata, organized a health awareness program for employees on 17<sup>th</sup> July 2019 at the Corporate Office in Kolkata. During the program, Dr. Siddharth Shankar Anand from Institute of Neurosciences made the employees aware of "Stroke (Symptoms and Precautions)" and Dr. Abhijna Chattopadhyay addressed the participants on the topic "Addiction free life".



## HSE [HEALTH, SAFETY & ENVIRONMENT] UPDATE

A training program on "Erection, Dismantling and Safe Usage of Metal scaffolds" was conducted in July 2019 at Manali, Chennai for Scaffold Supervisors, Erectors and Workers working on Scaffolds.



*The theory class was attended by 21 participants*



*Practical demonstration in a construction site at the Leather Chemicals plant*



*Practical demonstration on how to wear safety harness for working at height*



## CSR UPDATE



As part of Swachh Bharat Abhiyan (SBA), the Swachh Bharat Pakhwada was celebrated from 1<sup>st</sup> to 15<sup>th</sup> July 2019. The SBA, India's largest cleanliness campaign till date, was launched by Hon'ble Prime Minister of India, Shri Narendra Modi on 2<sup>nd</sup> October, 2014. Since then, millions of government employees, students and other citizens from all walks of life became a part of this campaign. During the Pakhwada, the Swachhata pledge was administered and various programs were organised in units and establishments across the country. At the Corporate Office in Kolkata the pledge was administered by Mr. Prabal Basu, C&MD in the presence of Directors and employees. The Swachh Bharat Pakhwada celebrations will be covered in detail in the July 2019 issue of Balmer Lawrie Organisational Gazette (BLOG), our quarterly house journal.



Balmer Lawrie, Swadeep Shikshan Vikas Sanstha (SSVS), Ahmedabad, and Collector, Dadra & Nagar Haveli, Silvassa signed an MOU on Capacity Building on Health & Hygiene - Education" in Sayli Village and Swachh Bharat Activities at Khadoli, Silvassa on 1<sup>st</sup> August 2019 at Silvassa. While Balmer Lawrie is the sponsoring partner and will fund the project, the implementation will be carried out by operating partners SSVS, Ahmedabad and District Administration, Silvassa. The project has twin objectives - one is to ensure that children in pre-primary and primary schools are provided quality education by arresting the issue of stunting and under five mortality rates through understanding of personal hygiene and behaviour change. The other objective is to involve parents, teachers and the workers associated with the schools to be involved in the community connect initiative. Balmer Lawrie has manufacturing units in Silvassa and cares for the communities residing in the area.

### Promotion

- **Mr. Mahesh Neralkar** has been promoted as Vice President [Coordination], DCO, Delhi.

*Congratulations and wish you all the best in your new role!*

### Transfer

- **Mr. Dipankar Mondal**, VP [Vigilance] & Spl. Asst. to CVO, Vigilance - Kolkata has been transferred to G&L - Kolkata as Vice President [Quality Assurance].
- **Mr. Jayanta Kumar Basu**, VP [Export & Product], LC - Chennai has been transferred to Vigilance - Kolkata as VP [Vigilance] & Spl. Asst. to CVO.
- **Mr. Rajendra Sanap**, Plant Head, G&L - Silvassa has been transferred to G&L - Kolkata as Head [Operations].
- **Mr. Dhritiman Nandi**, Dy. Manager [Civil], MMLH - Visakhapatnam has been transferred to E&P Division - Kolkata as Dy. Manager [Operations].

*Wish you all the best in your new role!*

### Re-designation

- **Mr. Ketan Pote**, Chief Branch Manager [LS], LS - Mumbai has been re-designated as Regional Head [LS], LS - Mumbai.
- **Mr. Tapas Sen**, Chief Manager [Production], G&L - Silvassa has been re-designated as Plant Head, G&L - Silvassa.
- **Mr. Dnyaneshwar Sonawane**, Head - Sales [West], LS - Mumbai has been re-designated as Sr. Branch Manager [LS], LS - Mumbai.
- **Mr. Om Prakash**, Sr. Coordinator [Sales], MICE - North, T&V - Delhi has been re-designated as Head [Corporate Businesses], T&V - Delhi.
- **Ms. Sarita Arora**, Secretary, DCO - Delhi has been re-designated Officer [Coordination], DCO - Delhi.

*Wish you all the best in your new role!*

### Farewell

- **Mr. Balaram Ghosh**, Vice President [R&D]-ARL, Greases & Lubricants - Kolkata superannuated on 31<sup>st</sup> July, 2019 after successfully completing around 36 years of service.
- **Mr. Sunil Kadam**, Sr. Manager [Supply Chain], Greases & Lubricants - Silvassa superannuated on 31<sup>st</sup> July, 2019 after successfully completing 39 years of service.
- **Mr. M Muthiah**, Manager [HR], Regional HR, South - Chennai superannuated on 31<sup>st</sup> July, 2019 after successfully completing over 29 years of service.
- **Mr. Suresh Chaturvedi**, Jr. Officer [A&F], Industrial Packaging, Asaoti superannuated on 31<sup>st</sup> July, 2019 after successfully completing around 13 years of service.

*We wish you all the best in your future life!*



## New Members



**Mr. Prakash Awade** joined Greases & Lubricants, Mumbai as Associate Vice President [Industrial Sales] on 1<sup>st</sup> July, 2019.



**Ms. Mugdha Chaturvedi** joined Travel & Vacations, Mumbai as Sr. Manager [Sales]-MICE West on 25<sup>th</sup> July, 2019.



**Mr. Pranesh K P** joined Travel & Vacations, Chennai as Manager [Channel Sales] on 16<sup>th</sup> July, 2019.



**Mr. Paishetty Nagaraju** joined Travel & Vacations, Hyderabad as Manager [Sales]-MICE South on 18<sup>th</sup> July, 2019.



**Mr. Manish Himmatsinghka** joined Corporate Accounts & Finance, Kolkata as Deputy Manager [A&F] on 8<sup>th</sup> July, 2019.



**Mr. Godwin Rock** joined Logistics Services, Trivandrum as Asst. Manager [Sales]-FF on 3<sup>rd</sup> July, 2019.



**Mr. Karthik Reddy** joined Travel & Vacations, Hyderabad as Asst. Manager [Leisure] on 4<sup>th</sup> July, 2019.



**Mr. Ilamurugu R** joined Industrial Packaging, Chennai as Asst. Manager [Stores] on 11<sup>th</sup> July, 2019.



**Mr. Parthiban Lakshmanan** joined Logistics Services, Mumbai as Asst. Manager [Sales] on 15<sup>th</sup> July, 2019.



**Ms. Swati Patwal** joined Travel & Vacations, Delhi as Asst. Manager [Corporate Businesses] on 15<sup>th</sup> July, 2019.



**Mr. Abhishek Kumar** joined Greases & Lubricants, Kolkata as Asst. Manager [Retail Sales & Channel Development] on 24<sup>th</sup> July, 2019.



**Mr. Ramesh Sambath** joined Industrial Packaging, Chennai as Asst. Manager [Purchase] on 26<sup>th</sup> July, 2019.





**Mr. Saurabh Verma** joined Greases & Lubricants, Varanasi as Asst. Manager [Retail Sales] on 29<sup>th</sup> July, 2019.



**Mr. Kamparaju Goud** joined Travel & Vacations, Delhi as Sr. Customer Service Officer on 4<sup>th</sup> July, 2019.



**Ms. Pallavi Rai** joined Travel & Vacations, Delhi as Sr. Coordinator [Leisure] on 15<sup>th</sup> July, 2019.



**Mr. Suryakant Sen** joined Travel & Vacations, Delhi as Sr. Customer Service Officer on 19<sup>th</sup> July, 2019.



**Mr. Durgesh Kumar Mishra** joined Travel & Vacations, Delhi as Sr. Customer Service Officer on 19<sup>th</sup> July, 2019.



**Mr. Devesh Jha** joined Travel & Vacations, Delhi as Sr. Customer Service Officer on 22<sup>nd</sup> July, 2019.



**Mr. Kunal Sharma** joined Travel & Vacations, Delhi as Sr. Customer Service Officer on 29<sup>th</sup> July, 2019.



**Mr. Ankit Raj** joined Travel & Vacations, Delhi as Coordinator [Visa & Forex] on 1<sup>st</sup> July, 2019.



**Mr. Sameer S** joined Travel & Vacations, Trivandrum as Jr. Officer [Travel] on 4<sup>th</sup> July, 2019.



**Mr. Bhavani Lal** joined Travel & Vacations, Hyderabad as Jr. Officer [Travel] on 22<sup>nd</sup> July, 2019.

*Welcome you to the Balmer Lawrie family and wish you all the best!*



**Pradhan Mantri Ujjwala Yojana**  
**Clean Fuel Better Life...**

